



You know the story: a client comes to you with a huge project spec but you don't have the manpower to complete it. You can't exactly turn them down, so what do you do? You usually end up looking for freelancers or hiring more people.

But using freelancers comes with its own set of drawbacks, as does taking on new staff. For our clients, we work as an external technical partner, which allows you to avoid the hassle and uncertainty of commissioning freelancers, or the overheads that come with hiring extra staff or managing an in-house team.

Still not sure? Perhaps this little chart might help persuade you that Tempered Vision are the answer to your problems

that Tempered Vision are the answer to your problems	EMPERED VISION	IN-HOUSE	FREELANCERS
Full up-front costs	0	O ¹	
Clear timelines and project plans	0	O ¹	
No costs when waiting for projects ²	0		0
Ongoing support after project completion	0	0	
Risks managed by not relying on individuals	0	O ¹	
Guaranteed SLA at all times	0	0	
Full up-to-date technical knowledge	0		0
Pre-project planning and scoping	0	0	
Additional support outside regular office hours	0	0	š ₂
Continuous contact available	0	0	
Assistance with pitching technical solutions	0		0
All work completed to internal standards	0	0	š ₂

¹ Only true when team/developer is complemented by a senior technical team manager

² This refers to general overhead costs incurred with an in-house development team (still salaries to pay even if there's no work, for example)

³ Different freelancers/contractors will have their own way of doing things so your mileage may vary

ARE WE RIGHT FOR YOU?

The short answer is YES, we probably are. We work with small start-ups right up to big FTSE 250 companies. But to help you make up your mind, if you answer yes to any of the questions opposite then we are the people you should be calling.

Even if your answers are a string of no's, you should still give us a call because we're pretty certain that we would be able to help you. After all, this booklet is only a brief introduction to what we can do.

If you're not too far away, we're happy to come and visit you for a chat (we'll bring the biscuits). Or we can always arrange a meeting via Skype. Either way, we promise you it's worth it.



THE BIG QUESTIONS

Get ticking! ···>	Are projects slipping due to technical or resourcing issues?
	Do you find it difficult to match your technical solution to the quality of your creative work?
	Do you have problems providing accurate quotes and plans for technical delivery?
	Are you losing out on clients thanks to a lack of technical knowledge or innovation during a pitch?
	Is it often a struggle to give clients clear and understandable technology recommendations?
	Do you find that maintaining projects is costing too much valuable time and money?
	Do you ever face the difficult choice between building/expanding an in-house team or trying to find a decent freelancer?
	Have you been burned by so-called cheaper `off-shore' development houses?
	Are off-the-shelf e-commerce packages not quite hitting the mark?
	Are you having trouble implementing payment gateways and APIs?



DEVELOPMENT SERVICES

As an open-source-focused development agency, we can provide a wide range of technical solutions.

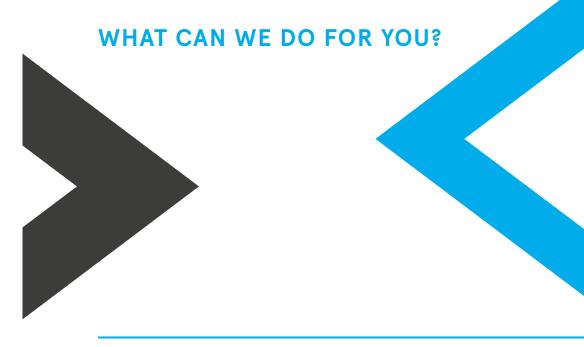
- > Bespoke development
- > Third-party social integration (eg Facebook)
- > Bespoke & off-the-shelf CMS solutions
- > Bespoke & off-the-shelf integration solutions
- > Payment gateway & database integration
- > Cross-browser/platform development (eg mobile)
- > Integration with existing/legacy services & tools



TECHNICAL SUPPORT

As well as the design & build, there's the technical aspect of a project to think about. We can provide all the assistance you need.

- > **HOSTING** We can offer the use of our servers or work with your own
- > **DOMAINS** Often a nightmare to manage but we can look after this for you
- > WATERTIGHT SLA We come with a guaranteed SLA for your peace of mind
- > EXTENDED SUPPORT & WARRANTY For those projects that need extra care
- > TRAINING & DOCUMENTATION No point delivering a solution you don't know how to use!



CONSULTANCY & PROJECT SUPPORT

We are no ordinary development agency. We provide additional help & services that you wouldn't generally get from anyone else.



- > Code audits
- > Pre-project consultations
- > Project scoping
- > Full technical input for proposals
- > Clear timelines
- > Acquisition due dilligence analysis
- > Suitability analysis
- > Pitching tips
- > Cost analysis
- > Project debriefs



So we've convinced you that you need us and now, of course, you're frantically searching for ways to get in touch. Well, it couldn't be easier.

You can give us a call:

0333 121 1701

drop us an email:

hello@temperedvision.com

visit our website:

temperedvision.com

or get all social on Twitter:

@temperedvision

You can also find us on LinkedIn

